

TOP 25 LESS-THAN-TRUCKLOAD CARRIERS

■ Ranking is based on 2015 revenue, in millions of dollars, including fuel surcharges.

2015 RANK	CARRIER	2014 REVENUE	2015 REVENUE	PERCENTAGE CHANGE	COMMENTS
1	FEDEX FREIGHT	\$5,672	\$5,745	1.3%	Revenue growth of Economy service outweighed decline of Priority service.
2	XPO LOGISTICS	\$3,632	\$3,525	-3.0%	Formerly Con-way Freight, acquired by XPO in October 2015.
3	YRC FREIGHT	\$3,220	\$3,033	-5.8%	
4	OLD DOMINION FREIGHT LINE	\$2,710	\$2,893	6.8%	Fastest-growing LTL carrier in the Top 25 list.
5	UPS FREIGHT	\$2,633	\$2,479	-5.9%	
6	ESTES EXPRESS LINES	\$2,043	\$2,135	4.5%	Largest privately held LTL carrier.
7	ABF FREIGHT SYSTEM	\$1,885	\$1,870	-0.8%	
8	YRC REGIONAL	\$1,832	\$1,778	-3.0%	Includes Holland, Reddaway, New Penn.
9	R+L CARRIERS*	\$1,415	\$1,429	0.9%	
10	SAIA MOTOR FREIGHT LINE	\$1,272	\$1,221	-4.0%	
11	SOUTHEASTERN FREIGHT LINES*	\$1,006	\$1,031	2.5%	Expanded coverage area to Kentucky in early 2015.
12	AVERITT EXPRESS	\$671	\$702	4.6%	
13	CENTRAL TRANSPORT	\$667	\$675	1.2%	Increased capacity with the addition of more than a dozen terminals in 2015.
14	ROADRUNNER TRANSPORTATION	\$577	\$516	-10.5%	Light-asset with coverage of major markets nationwide.
15	AAA COOPER	\$508	\$513	0.9%	
16	DAYTON FREIGHT LINES*	\$446	\$462	3.8%	
17	PITT OHIO	\$393	\$396	0.8%	
18	NEW ENGLAND MOTOR FREIGHT	\$372	\$388	4.3%	Division of Shevell Group of Companies.
19	A. DUJE PYLE	\$282	\$282	0.0%	
20	CENTRAL FREIGHT LINES*	\$218	\$216	-0.9%	
21	DAYLIGHT TRANSPORT	\$202	\$192	-4.9%	Light-asset with concentration on West Coast.
22	OAK HARBOR FREIGHT LINES	\$184	\$191	3.8%	
23	WARD TRUCKING	\$153	\$155	1.3%	
24	WILSON TRUCKING	\$148	\$148	-0.5%	
25	LME	\$125	\$120	-4.3%	Formerly Lakeville Motor Express.
	TOTAL TOP 25 LTL CARRIERS	\$32,266	\$32,096	-0.5%	
	ALL OTHER CARRIERS	\$3,165	\$2,975	-6.0%	
	TOTAL LTL MARKET	\$35,431	\$35,071	-1.0%	

Note: Revenue for LTL operations only, unless otherwise indicated and includes Canadian operations.

*Revenue primarily LTL and include less than 10 percent for truckload and other services.

Source: Company reports and SJ Consulting Group estimates