

## Top 10 Temperature-Controlled Carriers

2017 revenue, including fuel surcharges. in millions of dollars

Rank	Carrier	2016 Revenue	2017 Revenue	YOY % Change
1	Prime	\$1,521	\$1,676	10.2%
2	Swift Transportation*	\$732	\$756	6.6%
3	C.R. England	\$684	\$724	5.9%
4	Stevens Transport	\$589	\$607	3.0%
5	KLLM	\$556	\$580	4.3%
6	Marten Transport	\$467	\$485	4.0%
7	Greatwide Logistics / Cardinal Logistics**	\$446	\$440	-1.3%
8	Schneider National	\$353	\$381	8.1%
9	TransAm Trucking	\$270	\$280	3.9%
10	Navajo Express	\$231	\$246	3.0%
<b>Total Top 10 Temperature-Controlled Carriers</b>		<b>\$5,848</b>	<b>\$6,168</b>	<b>5.5%</b>

\*Includes revenue for Central Refrigerated Service    \*\*Light-asset carrier

Source: Company reports and SJ Consulting Group estimates

Prepared by SJ Consulting Group

