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Top 10 Bulk/Tank Carriers

2018 revenue, including fuel surcharges, in millions of US dollars

Rank	Carrier	2017 Revenue	2018 Revenue	YOY % Change
1	Kenan Advantage Group	\$1,562	\$1,730	10.7%
2	Quality Distribution	\$786	\$822	4.5%
3	Trimac	\$577	\$529	-8.3%
4	Foodliner / Quest Liner	\$278	\$317	14.3%
5	A&R Transport	\$259	\$285	9.9%
6	Superior Bulk Logistics	\$252	\$277	9.9%
7	Dupre Logistics	\$223	\$242	8.8%
8	Groendyke Transport	\$224	\$242	8.2%
9	Schneider National Bulk	\$172	\$200	16.6%
10	Ruan Corporation	\$179	\$165	-8.0%
Total Top 10 Bulk / Tank Carriers		\$4,512	\$4,809	6.6%

Source: Company reports and SJ Consulting Group estimates.

Prepared by SJ Consulting Group

Top 10 Temperature-Controlled Carriers

2018 revenue, including fuel surcharges, in millions of dollars

Rank	Carrier	2017 Revenue	2018 Revenue	YOY % Change
1	Prime	\$1,676	\$2,008	19.8%
2	Swift Transportation	\$756	\$819	8.3%
3	C.R. England	\$724	\$809	11.7%
4	Stevens Transport	\$607	\$667	9.9%
5	KLLM	\$580	\$637	9.9%
6	Cardinal Logistics	\$440	\$458	0.0%
7	Marten Transport	\$461	\$457	-0.9%
8	Hirschbach Motor Lines	\$278	\$454	63.2%
9	Schneider National	\$381	\$409	7.1%
10	TransAm Trucking	\$280	\$307	9.5%
Total Top 10 Temperature-Controlled Carriers		\$6,184	\$7,026	13.6%

Source: Company reports and SJ Consulting Group estimates

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Top 10 Flatbed Carriers

2018 revenue including fuel surcharges, in millions of US dollars

Rank	Carrier	2017 Revenue	2018 Revenue	YOY % Change
1	Landstar System	\$1,135	\$1,386	22.2%
2	Daseke*	\$703	\$1,304	85.4%
3	PS Logistics*	\$485	\$617	27.3%
4	Mercer Transportation	\$493	\$603	22.3%
5	Universal Truckload Services	\$420	\$492	17.0%
6	TMC / Annett Holdings	\$413	\$464	12.3%
7	Anderson Trucking Service	\$397	\$406	2.3%
8	Maverick Transportation	\$277	\$302	9.2%
9	Melton Truck Lines, Inc.	\$266	\$293	9.9%
10	Acme Truck Line	\$239	\$290	21.4%
Total Top 10 Flatbed Carriers		\$4,828	\$6,157	27.5%

*includes impact of acquisition(s)

Source: Company reports and SJ Consulting Group estimates

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