

JOC Top 50 US and Canadian Truckload Carriers

## Annual revenue, including fuel surcharges, in millions of US dollars

	Revenue	Change	Public/ Private	Comments
\$5,075	\$3,312	53.2%	Public	Benefitted from COVID-19 vaccine and e-commerce distribution
\$4,098	\$3,786	8.2%	Public	Includes revenues of Knight, Swift, Barr-Nunn, and Abiline Motor Express
\$3,374	\$2,659	26.9%	Public	One-way and dedicated truckload, excludes final-mile service
\$2,380	\$2,169	9.7%	Public	
\$2,207	\$2,088	5.7%	Private	
\$2,163	\$1,748	23.7%	Public	Includes expedited, flatbed, tanker, dedicated, and container services
\$2,023	\$1,826	10.8%	Public	Acquired ECM Transport in July 2021
\$1,851	\$1,101	68.1%	Private	Includes revenues for Black Horse Carriers acquired in December 2020
\$1,772	\$1,483	19.5%	Public	
\$1,586	\$1,388	14.3%	Private	
\$1,568	\$1,513	3.6%	Public	
\$1,466	\$1,326	10.6%	Private	
\$1,304	\$1,171	11.4%	Private	
\$1,249	\$1,182	5.7%	Public	
\$982	\$832	18.0%	Private	Acquired Southeast Logistics in Feb. 2020, Diamond State Trucking in July 2020, and Wilmar Trucking in Jan. 2021
\$977	\$722	35.3%	Private	
\$918	\$852	7.7%	Private	Largest truckload service provider to USPS
\$878	\$812	8.1%	Private	
\$855	\$756	13.1%	Private	Mainly dedicated, excludes intermodal and brokerage
\$713	\$617	15.6%	Private	Includes revenues of dedicated, refrigerated, flatbed, and tanker services
	\$4,098 \$3,374 \$2,380 \$2,207 \$2,163 \$2,023 \$1,851 \$1,772 \$1,586 \$1,568 \$1,568 \$1,568 \$1,466 \$1,304 \$1,249 \$982 \$977 \$918 \$878 \$855	\$4,098 \$3,786   \$3,374 \$2,659   \$2,380 \$2,169   \$2,207 \$2,088   \$2,163 \$1,748   \$2,023 \$1,826   \$1,851 \$1,101   \$1,772 \$1,483   \$1,568 \$1,313   \$1,466 \$1,326   \$1,304 \$1,171   \$1,249 \$1,182   \$982 \$832   \$918 \$852   \$878 \$12   \$855 \$756	\$4,098 \$3,786 8.2%   \$3,374 \$2,659 26.9%   \$2,380 \$2,169 9.7%   \$2,207 \$2,088 5.7%   \$2,163 \$1,748 23.7%   \$2,023 \$1,826 10.8%   \$1,851 \$1,101 68.1%   \$1,772 \$1,483 19.5%   \$1,568 \$1,388 14.3%   \$1,568 \$1,326 10.6%   \$1,304 \$1,171 11.4%   \$1,249 \$1,182 5.7%   \$982 \$832 18.0%   \$918 \$852 7.7%   \$878 \$812 8.1%   \$855 \$756 13.1%	S4,098 \$3,786 8.2% Public   \$3,374 \$2,659 26.9% Public   \$2,380 \$2,169 9.7% Public   \$2,207 \$2,088 5.7% Private   \$2,163 \$1,748 23.7% Public   \$2,023 \$1,826 10.8% Public   \$1,851 \$1,101 68.1% Private   \$1,772 \$1,483 19.5% Public   \$1,586 \$1,388 14.3% Private   \$1,568 \$1,313 3.6% Public   \$1,466 \$1,326 10.6% Private   \$1,304 \$1,171 11.4% Private   \$1,249 \$1,182 5.7% Public   \$982 \$832 18.0% Private   \$918 \$852 7.7% Private   \$918 \$812 8.1% Private   \$878 \$812 8.1% Private

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Rank Carrier Name	2021 Revenue	2020 Revenue	Percentage Change	Public/ Private	Comments		
21 Covenant Transportation Group	\$758	\$671	13.0%	Public			
22 FedEx Custom Critical	\$746	\$429	73.9%	Public	Division of FedEx Corp., includes revenue from Operation Warp Speed COVID-15 vaccine distribution		
23 Marten Transport	\$726	\$689	5.4%	Public			
24 Stevens Transport	\$702	\$638	10.0%	Private			
25 Bennett Motor Express	\$672	\$490	37.1%	Private			
26 Anderson Trucking Service	\$665	\$600	10.8%	Private			
27 Heartland Express	\$607	\$645	-5.9%	Public	Acquired Millis Transfer in September 2019		
28 Mercer Transportation	\$602	\$490	22.9%	Private			
29 KLLM	\$574	\$535	7.3%	Private			
30 Hirschbach Motor Lines	\$571	\$473	20.7%	Private	Acquired Lessors, Inc. refrigerated carriers in June 2021		
31 First Fleet	\$568	\$534	6.4%	Private			
32 Roehl Transport	\$528	\$450	17.3%	Private			
33 Bison Transport*	\$512	\$473	8.2%	Private	Second-largest truckload carrier in Canada		
34 TMC / Annett Holdings	\$510	\$482	5.8%	Private			
35 PAM Transportation	\$495	\$385	28.7%	Public			
36 Universal Truckload Services	\$477	\$396	20.5%	Private			
37 Averitt Express	\$449	\$377	19.1%	Private	Includes dedicated and one-way truckload		
38 USA Truck	\$441	\$384	14.9%	Public	Under contract to be purchased by Deutsche Bahn		
39 Cowan Systems	\$422	\$402	5.0%	Private	Includes dry van and reefer segments, excludes agent-based drayage		
40 Panther Expedite	\$416	\$271	53.5%	Public	Division of ArcBest Corp.		
41 Mesilla Valley / MVT	\$414	\$373	11.0%	Private			
42 Dart Transit	\$358	\$312	14.7%	Private			
43 Maverick Transportation	\$354	\$288	22.9%	Private			
44 TransAm Trucking	\$331	\$297	11.4%	Private			
45 PGT Holdings	\$325	\$254	28.0%	Private	Dedicated segment of Hub Group		
46 Melton Truck Lines	\$323	\$296	9.1%	Private	Sold reefer division to KLLM in May 2019		
47 Trans-System	\$304	\$274	10.9%	Private			
48 Paschall Truck Lines	\$272	\$254	7.1%	Private			
49 Hub Group	\$265	\$268	-1.3%	Public			
50 Navajo Express	\$257	\$239	7.5%	Private			
TOTAL TOP 50 TRUCKLOAD CARRIERS	\$52,083	\$44,012	18.3%				
Canadian company							

\*Canadian company

Revenues primarily for truckload operations and may include <10 percent for non-truckload services Source: Company Reports and SJ Consulting Group estimates

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**Special Report**